

WHAT WE VALUE RUNS THE WORLD.

THE MODERN ETRM/CTRM COMPANY
THAT VALUES OUR CUSTOMERS + EVERYTHING THEY TRADE
MOLECULE IS AUTOMATED, RELIABLE, SECURE + FIXED-FEE PRICING

THE MODERN ETRM/CTRM COMPANY

Molecule is the world's most modern, full-service ETRM/CTRM company. Founded in 2012 by technologists from large enterprise software firms, Molecule is built using the industry's best tools: Ruby, Python, Postgres, React, Kubernetes, and Amazon Web Services.

With a two-week release cycle and a single environment, you can be sure you're always using the latest set of features, bug fixes, and security infrastructure.

THAT VALUES OUR CUSTOMERS

Tired of feeling like just a number to a large ETRM/CTRM vendor? We understand — no, really. Most of Molecule's customers have used our competitors' software before.

Molecule is different; not just because we want to make customers' lives easier, but because we are incentivized differently. We measure our customer success team's performance by customers' perception of Molecule's quality. We don't charge implementation fees, so our goal is to get you live as soon as possible. Our contracts are typically short, so our account managers are incentivized to make sure you're happy — when you sign up, when you go live, and forevermore.

EVERYTHING YOU TRADE

Molecule works for physical and financial power, gas, crude, refined products, chemicals, agricultural commodities, renewables, and more. In addition, Molecule can import positions from other systems and model complex structure (like storage, power plants, or other net long or short positions) on an automated basis — so you get a complete view of your business' exposure and profitability.

Comparing us to another ETRM/CTRM? You'll be surprised. Molecule offers the most important features for most companies at a fraction of what you paid for your current platform.

AUTOMATED, RELIABLE, & SECURE

What's most important to us is that your data is visible only to you — and that it's always right.

The way we get there is by automating every feature we can (to reduce human errors). From building FIX trade



capture connections to exchanges to the way we monitor accounts for position breaks, our goal is to notice any conceivable error and solve it before you ever see it.

Every bit of code we write is peer-reviewed, as is every support e-mail containing customer data. Code changes kick off full-system regression tests, and each release is manually acceptance tested and sanity checked by our team. Finally, any changes affecting P&L require a backtest (to make sure nothing unexpected changed), before going live.

Encryption (at rest and in transit) is just the beginning of what we do on security. Penetration tests and network monitoring are everyday features of our application and hosting environment. We don't skimp on tools and we're constantly innovating on ways to make our application even more secure. We have plenty more to share about security on our website.

FAST IMPLEMENTATION + FIXED-FEE PRICING

75% of what companies spend on ETRM/CTRM is on installation. To us, that's waste. Why customize everything about your system? Deal Capture, Mark-to-Market, Black-76, and VaR math are not proprietary in the least. What's important is *your* reporting, *your* custom models, and *your* data feeds — all being integrated into customized reports.

Molecule has developed a standard implementation that gets you positions and P&L - quickly, accurately, and reliably. Our REST APIs (for custom integrations, custom models, and Excel connectivity), M.Functions (for custom features), and integrated BI platform (for customized reporting) help us get you the rest of the way, quickly.

A Molecule subscription costs about the same as other ETRM/CTRM's license fees, but we offer fixed-fee pricing and onboarding. That means our customers pay about a quarter of what they would for someone else's product.



Molecule gets your risk system out of your way, so you have time for more important things - and we'd love to show you how. Contact us for a demo today.



End-Of-Day is a Piece of Cake



A VaR That Just Works



Management Reporting Made Easy